



# Presentation

March 2012

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## **WE ARE KNOWN FOR**

Regional expertise: in-depth knowledge of local legal environment, business and culture

Taking care for client interests: giving an added value

Professional integration: 'know-who' in the Russian legal market

Excellence in teamwork: we have been in the tough projects before.

## **FACTS & FIGURES**

More than 10 years legal practice in Volga region, Russia

We insured our professional liability (**Allianz group**) – being, likely, the first and the only law firm in the region to do so

We can work in Russian, English, French and German

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## WE WORK AT

Samara region

Ulyanovsk region

Penza region

Orenburg region

Saratov region

Tatarstan Republic

Volgograd region

Vologda region

Krasnodar region

Belgorod region

Chuvashiya Republic

Moscow city and Moscow region

St. Petersburg and Leningradskiy region

Kazakhstan



## **AMONG OUR CLIENTS**

Banks & Financial Institutions

Agro industrial companies

Oil recovery & oil refining enterprises

Construction companies

Developers

Retail

Manufacturing enterprises

Transport companies

Government authorities (both federal and regional)

Local authorities

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## PRACTICES:

Investment Projects  
Real Estate / Land / Construction  
Corporate/ M&A  
Taxation  
Antitrust & Competition  
Dispute Resolution

## INDUSTRIAL FOCUS:

Banks & Financial Institutions  
Energy & Natural Resources  
Construction  
Transport



**INVESTMENT PROJECTS.  
REAL ESTATE. LAND. CONSTRUCTION.**

**SERVICES**

- Legal due diligence of real estate assets belonging to companies and groups
  - Risks assessment and advise on risk management
  - Cooperation and coordination with governmental and local authorities
  - Public procurement, tender documentation, fair selection procedure
  - Registration of title to land plots and other real estate properties including disputable estate (unauthorized and uncompleted constructions)
  - Dispute resolution – investment and property issues
  - Pre-trial dispute settlement, restructuring
  - Representing the client interests by resolution of investment and property disputes
  - On-going investment consulting (operational support, labour issues, insurance and transportation issues, tax advice, etc)
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## **TAXATION ANTITRUST & COMPETITION**

### **SERVICES**

- Tax due diligence
  - Taxation
  - Domestic and international tax planning
  - Tax restructuring
  - Antitrust/competition compliance
  - Contracts and business operations in the competition context
  - Representation in the FAS authorities (both federal and regional)
  - Tax dispute resolution, including judicial and administrative appeals
  - Antitrust dispute resolution
  - Disputes with other administrative authorities
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## **CORPORATE / M&A**

### **SERVICES**

- Legal Due Diligence
  - Business incorporation and liquidation
  - Corporate structuring and restructuring
  - Tax/Corporate Planning
  - Joint ventures – negotiations and formation of agreements
  - Corporate governance & finance
  - Support of M&A transactions
  - Business sale agreements (asset and share deals)
  - Corporate documentation
  - Issue of corporate securities – prospects and registration
  - Corporate disputes, including minority shareholders' issues
  - Insolvency / bankruptcy
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## DISPUTE RESOLUTION

### SERVICES

- Pre-trial dispute resolution, negotiation & mediation
- *Arbitrazh'* courts (national commercial courts), representation at all levels
- Real estate disputes
- Bank disputes
- Bankruptcy procedures
- Commercial disputes
- Antitrust disputes
- Tax disputes
- Administrative disputes
- Labour disputes
- Debt Collection and Restructuring

### LITIGATION EXPERIENCE

We have longstanding experience of representing our clients in courts of all levels, including:

- The Supreme Arbitration Court
- The Supreme Court
- The Federal Arbitration court of Volga region (court of cassation for Samara, Ulyanovsk, Penza, Tatarstan, Saratov, Volgograd, Astrakhan regions)
- The Federal Arbitration court of Ural region
- The Federal Arbitration court of Moscow region
- 11 Court of Appeals (court of appeals for Samara, Ulyanovsk, Penza, Tatarstan regions)
- Arbitration courts of Samara, Ulyanovsk, Saratov, Orenburg, Penza, Moscow city and Moscow region, St. Petersburg and Leningradskiy region and others.



## CONTACTS:

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